



DIAMOND TOOLS & EQUIPMENT

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The Hardware Conference
91900 Overseas Highway
Tavernier, FL 33070

Dear Tom,

Congratulations to you, Dale, Tina and your entire organization on achieving the 20th anniversary of the Hardware Conference. Once again, this was truly a terrific event in which I look forward to every year. The conference was blessed with great weather, beautiful sand and surf, fun events and an optimistic outlook for the future. The Marriott Marco Island Resort gets better every year with their continuous improvements. Their pools and lanai's rival the South Pacific.

The Hardware Conference is one of the most unique events in this industry, matching manufacturing executives with hardware co-ops and individual store owners. This year gave me a chance to show my new products and packaging and get direct feedback from other manufacturers and store owners. Your conference allows me to create relationships with store owners and other industry peers that last a lifetime. This year has been tumultuous in terms of economic and financial woes in the United States. It is nice to hear what other companies are doing to survive in these times, both from the retail and manufacturing levels. It is refreshing to hear from individual hardware store owners who are "staying the course" and working towards a bright future for themselves and their families. Priceless information.

Tom, I am proud of my association with you and the Hardware Conference. I look forward my return to Marco Island and seeing all of my friends again next year.

My best to you and Dale.

Best regards,

Dan Steiner
President, DITEQ Corp.