



7-22-08

Dear Dale + Tom,

Pat and I have been coming to the Hardware Conference since 1996 and I just wanted you to know that this is the one trip that we look forward to all year. This is a conference where relationships are truly formed. We have made so many friends through this conference. It is such a joy to be able to "play" or attend any of the functions with no one insisting you do anything if you choose not to. The meetings are so informative that you don't want to miss out on sharing and learning from other dealers and manufacturers. Where else could we go and actually enjoy learning how to make our businesses more profitable?

And how could I end this letter without mentioning the fabulous food. Every year it is better than the year before (if that's possible) I could go on and on but if I could just let those who have never been know that they would not ever be disappointed in attending this conference and probably get just as hooked on the yearly trip as we are. Thanks for your hospitality and you two are tops. We love you guys!

Bonnie + Pat Maloney